



PRESS RELEASE
North Olympic Library System
2210 South Peabody Street
Port Angeles, WA 98362

FOR IMMEDIATE RELEASE

Date: September 16, 2026
Contact: Jennifer Smathers, West End Adult Services Library Service Specialist
360-374-6402 x7792; JSmathers@nols.org
Re: Free “Intro to Phone Sales” Job Skills Series at Forks Library

Forks, WA – The Forks Branch Library, 171 S. Forks Ave., is hosting a free job skill series, “Intro to Phone Sales,” for participants to explore a remote sales career path and enhance their skills.

Kat Jack will teach four 90-minute courses that focus on her Phone Sales Playbook, which will be provided to all participants.

“Intro to Phone Sales” Schedule:

All sessions are held from 6:00 to 7:30 p.m. in the Forks Library’s Klahn Community Meeting Room.

- Monday, Sept. 21: Introduction to the Mindset Needed to Become a Phone Sales Professional
- Tuesday, Sept. 22: Mastering the Phone Sales Process: Introduction, Discovery, Presentation, and Closing — Building Rapport Without Body Language
- Monday, Sept. 28: Handling Objections Like a Pro and Closing the Deal Over the Phone — The Follow-Up and Nurturing Client Relationships
- Tuesday, Sept. 29: The Job Search: Qualifying Opportunities, Resume Writing, and Interview Techniques

About the Presenter:

Kat Jack is an author, keynote speaker, sales coach and work-from-home career coach. She is the author of *Sell Like You Care* and *The Elements of Value*. With over a decade of experience, she specializes in empowering her clients with the skills and knowledge they need to build lucrative and fulfilling careers, no matter their background or where they live. Her current passion project is developing local talent and bringing more high-income opportunities to Forks.

For more information, visit [NOLS.org/events](https://nols.org/events), call 360-374-6402 or email Discover@nols.org.

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